

## BIDDERS' QUERIES

### Request for Qualification for Rashtriya Adarsh Vidyalaya through PPP

S.NO.	CLAUSE NO	BIDDER'S QUERY	MHRD's REPLY
1.	<b>Clause 1.1.1</b>	<p>1. How shall be the 50 locations finalized? What is the criterion for selecting these 50 locations?</p> <p>2. We apprehend that during the RFQ stage the applicants need to indicate their preferred 50 locations out of the 3203 non-educationally backward blocks during the pilot stage but the criteria for short listing the first 50 blocks as submitted by each bidder in accordance to their preference is nowhere mentioned in the RFQ document. What will be the selection basis of the blocks by the department under a scenario wherein all the blocks are preferred by the bidders. Please specify? Whether block preference <i>apart</i> from the important eligibility criteria under clause 2.2 has any effect on the overall evaluation during the RFQ stage?</p>	<p>Refer Para 1.1.1 and 3.1.2 of RFQ.</p> <p>Refer Para 1.1.1 and 3.1.2 of RFQ.</p>
2.	<b>Clause 1.1.4</b>	<p>1. Will we get concessional rates from the Government for procurement of land in case we select such a property that comes under the schemes floated by the Government? Will we get a single-window clearance related to the whole process described in 1.1.4?</p> <p>2. Department is kindly requested to elaborate on the exceptional circumstances which will result to allowance of affiliation with other National Boards.</p>	<p>Refer Para 5.5 of Information Memorandum given at Appendix IV.</p> <p>The exceptional circumstances will have to be explained by the Applicant and MHRD will decide whether they are truly exceptional. Normally, if qualified Applicants are available, exceptional cases would not be entertained.</p>

3.	<b>Clause 1.2.4</b>	<p>1. Lodgement or claim period is generally 45 days in case of bank guarantees but 60 days have been mentioned under this clause needs clarification from the department.</p> <p>We apprehend that during the RFP stage we need to submit our bids for each school wherein INR 5000 towards document cost for each school &amp; one overall EMD of INR 5 Lakh in form of DD/BG has to be submitted.</p>	<p>No change is contemplated.</p> <p>Refer Para 1.2.3 and 1.2.4 of RFQ.</p>
4.	<b>Clause 1.3 and 2.24</b>	<p>1. The mandate of the scheme is to have the pilot first in 50 schools and then replicate it in 450 schools. The department is requested to clarify the project timelines for remaining 450 schools which are missing under clause 1.3 as the application is valid for all 500 schools wherein the opportunity to address &amp; update additional information will be given to the applicants after the submission of application for the pilot stage.</p>	<p>Refer Para 5.20 of Information Memorandum given at Appendix IV.</p>
5.	<b>Clause 2.2.1</b>	<p>1. Section 2.2.1 (e): The applicant is required to furnish details of eligibility for the last 2 financial years. Since the eligibility is merely that the Applicant is "Trust or Society, or not-for-profit company" what data is required is for two years.</p> <p>2. Setting up the School through an eligible trust, society or not-for-profit company might take time or may not be possible for some companies. Can there be a relaxation permitted?</p> <p>3. We apprehend that the preceding 2 financial years from the bid due date i.e. Oct 1, 2012 namely 2010-11 and 2011-12</p>	<p>Refer Annex-I of Appendix I.</p> <p>No change is contemplated.</p> <p>Refer Para 2.2 of RFQ.</p>

		has to be taken into consideration for furnishing the details of eligibility. Please clarify.	
6.	<b>Clause 2.2.2</b>	<p>1. Can a company/entity that runs CBSE/ICSE schools by providing educational services to the schools qualify under these clauses as an APPLICANT?</p> <p>2. Is the Net Worth Criteria to be read collectively for both preceding 2 financial years “ or “ to be read for each financial year basis “, which means ” Are we entitled to only 1 school as our Net Worth was Rs 27.5 Cr in FY 2011 or “ Are we entitled to I school for every 25 cr of Net worth on each financial year basis , which means for FY 2011 , we can bid for 1 school as Net Worth was 27.5 Cr &amp; for FY 2012 we can bid for 6 schools ( Net Worth 171.5 Cr), so total we can bid for 7 schools overall?</p> <p>3. Point/Scoring/Rating parameters for applicants during selection stage are not clear. How a corporate will be given marks during pre-qualification against existing society/trust already operating schools.</p> <p>4. If we were to apply for schools under the scheme as a ‘trust’ based on net worth, would we still be required to submit details of our operational schools (educational institutions) as required in ANNEX II and ANNEX IV as referred to in 2.2.2 of the scheme document.</p> <p>5. The parameters for ranking the eligible applicants are all aligned to the parameters related to school/institutional</p>	<p>Refer Para 2.2.2 of RFQ.</p> <p>Refer Para 2.2.2 (d) of RFQ.</p> <p>Shall be specified at RFP stage.</p> <p>Refer Para 2.2.2 (d) of RFQ.</p> <p>Shall be specified at RFP stage.</p>

		ecosystem. How the department will relatively rank a corporate entity only in terms of Net Worth, who doesn't have such educational experience?	
7.	<b>Clause 2.2.3</b>	<p>1. Section 2.2.3 (iii) requires the Applicant submits a Net worth certificate IN CASE the Applicant is asking for eligibility consideration under 2.2.2 (d) - i.e. company or trust or society with net worth in excess of Rs 25 crores. However, Appendix I, Annex III appears to require Net worth certificate for all Applicants. Please clarify if Net Worth certificate is required even if the Applicant is trust/society that runs CBSE-affiliated schools.</p> <p>2. Section 2.2.3 (vii) requires annual audited financials for 2 years. However, Section 2.12.2 (iv) requires audited financial statements for 3 years. Please clarify.</p>	<p>Refer Para 2.2.2 and 2.2.3 of RFQ.</p> <p>Addendum is being issued.</p>
8.	<b>Clause 2.3.1</b>	<p>1. With reference to 2.3.1, can an applicant who is eligible for 3 schools apply for 3 X 20 = 60 schools.</p>	Refer Para 2.3.1 of RFQ.
9.	<b>Clause 2.3.2</b>	<p>1. We request authority to increase the upper limit for number of schools awarded to a single entity in the State &amp; country.</p> <p>2. Can all the 50 schools in Pilot project be awarded to single entity?</p>	<p>No change is contemplated.</p> <p>Refer Para 2.3.2 of RFQ.</p>
10.	<b>Clause 2.12.2</b>	<p>1. Does certificate of registration and last three years balance sheet of corporate applying for the qualification is acceptable along with an undertaking that we will set up schools either in Trust/Society/Not-for-Profit Company already set up or to be set up after allotment.</p>	Refer Para 2.2.1 (b) of RFQ.
11.	<b>Clause 2.20.1</b>	<p>1. Is the bidder bound to bid for all locations indicated by it in Annexure VI, at RFP stage?</p>	Refer Para 3.2.1 of RFQ.

12.	<b>Clause 2.20.2</b>	<ol style="list-style-type: none"> <li>1. Has Govt. already identified school sites in selected block areas?</li> <li>2. How do we know which block will be selected in the pilot stage while giving preference in the RFQ stage.</li> <li>3. At the time of RFQ submission the Applicant has to submit ANNEX –VI with preference for location of Schools. We understand that MHRD will indicate the first 50 Schools in the blocks after evaluating the most popular blocks submitted from different bidders however we request Authority to permit qualified bidders in RFQ process to submit their RFP response in the Bid Stage (After RFQ stage) irrespective to the preferred location of the respective bidder in RFQ response.</li> <li>4. What happen if the bidder’s selected 50 locations for bid in pilot project are found to be other than the 50 blocks selected by the governing body?</li> </ol>	<p>Refer Para 3.1.2 of the RFQ.</p> <p>Refer Para 3.1.2 of the RFQ.</p> <p>No change is contemplated.</p> <p>No comments.</p>
13.	<b>Clause 3.2</b>	<ol style="list-style-type: none"> <li>1. What is the basis of calculation for ascertaining the ranking and the scores attributed to the bidders.</li> </ol>	Shall be specified at RFP stage.
14.	<b>Annex-IV of Appendix I</b>	<ol style="list-style-type: none"> <li>1. Information required under "Certificate from the competent authority" is unclear. Specifically, the format of the certificate includes a table that asks for no. of batches (class-wise) that have passed out every year. It seems that if, for eg., a school has been running for 10 years, you want information on no. of batches that have passed out of every class, every year. Can you explain what is required?</li> </ol>	Addendum is being issued.

		<p>2. Maximum no. of schools and blocks that can be applied for in a single application? (As the current format (Appendix I Annex IV) have only 10 columns for giving preference).</p> <p>3. We also request from Authority to clarify that how many number of Blocks Bidder has to propose in said Annexure.</p>	<p>Refer Para 2.3 of RFQ.</p> <p>Refer Para 2.3 of RFQ.</p>
15.	<b>Information Memorandum</b>	<p><i>5.4 Capital costs to be borne by private entity</i></p> <p>The estimated capital cost of setting up a secondary school would vary between Rs. 5 and 7 crore. It is envisaged that the entire capital expenditure for setting up schools under this scheme would be borne by private entities. This would imply sharing of the financial risk by the private entity which would receive payments from the government only upon successful delivery of well-defined outcomes in the form of education services.</p> <p>1. Does this mean that this is the minimum cost that the private entity must incur to come up with a set up at inception of the school?</p> <p>In the scheme document it is mentioned that</p> <p>16.1 Recurring support:</p> <p>(ii) Normally, the figures for the current year will not be available and there will be a likely lag of 2 years. Because of this likely lag of two years in computing the accounts of KVS, the recurring support for a particular year (say nth year) would be fixed provisionally on the actual admissible expenditure incurred in KV schools two years earlier {(n-2)th year} plus 10% thereof calculated at the rate of a provisionally increase of 5% per annum. Necessary</p>	<p>Refer Para 5.4 of Information Memorandum given at Appendix IV.</p>

		<p>adjustments would be made in future payments.</p> <p>2. Does this mean that the first six months of operational cost has to be borne by the private entity.</p> <p>3. Section 5.5 - This section states that land has to be procured from State Govts. at "applicable rates". Can you please elaborate on what would be the norms/guidelines for determining applicable rates? Clearly, if the land needs to be purchased at either market rates or through some auction, the total capital cost (in blocks around NCR, which is my area of interest) would make the project unsustainable.</p> <p>4. Section 5.8 - "Govt. support shall commence only after CBSE affiliation". However, Section 5.6 discusses support for 2013-14, which would imply support from first year of school's establishment. Assuming Section 5.8 takes precedence, how does the PPP scheme envisage model schools meeting their operating budget shortfall because CBSE affiliation could well take 2-3 years after a school starts its operations. Assuming, 420 students in the 1st year, 560 students in the 2nd year and 700 students in the 3rd year in a typical school, the cumulative shortfall in operating budget over 3 years could be around Rs 5 crores.</p> <p>5. The land lease period mentioned in the RFQ is 25 years. As per CBSE affiliation rules, minimum period of lease should be 30 years from the date of getting affiliation. So, the period of lease should be at least 30 years.</p>	<p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.5 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.6 and 5.8 of Information Memorandum given at Appendix IV.</p> <p>Addendum is being issued.</p>
--	--	--	--

		<p>6. Will the Government provide any assistance in procurement of the land?</p> <p>7. Can the private sector decide the number of students, subject to a maximum of 2500?</p> <p>8. Will 50% of the student seats in the school be sponsored students, subject to a maximum of 980?</p> <p>9. What will be the frequency of releasing the recurring support? Suggest that it should be in advance, since student fee is collected in advance.</p> <p>10. Will the government also bear the expenses for books, uniform, shoes and transport, wherever applicable, for the govt sponsored students or can this be charged from the student?</p> <p>11. As per CBSE affiliation rules, the application will be made before 30<sup>th</sup> June of the year preceding the year in which the school begins with Class XI. This implies that as per the enrolment plan the CBSE affiliation will only be granted by Year 2. The condition is clause 5.8 should be relaxed as Government support should begin in Year 1 itself. In fact, in clause 5.6, it is mentioned that government support will be provided in Year 1 for 420 students.</p> <p>12. Will there be any restriction/ceiling on the amount charged for Tuition Fee from Market Fee paying students?</p>	<p>Refer Para 5.5 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.27 of Information Memorandum given at Appendix IV.</p> <p>No change is contemplated.</p> <p>Tuition Fee from Market Fee paying students would be governed by rules applicable to other</p>
--	--	--	--



		<p>13. Can coaching be conducted for students who are not the students of the school, to improve quality of education in the block and increase cohorts going to higher education?</p> <p>14. Can a second shift be operated for a primary school?</p> <p>15. What are the vocational education/approved educational activity ( approved list if any) which are permitted in the school premises (clause 5.16 pg 52)</p> <p>16. We Request Authority to clarify whether there would be a Maximum Limit or any govt. interference with respect to admission &amp; fee charged to non Govt. sponsored/management students.</p> <p>17. We request to the authority that whether Location of model school would be only headquarters or outskirts of head quarters also allowed, (if Authority has any parameter regarding schools Location in Non EBBS block, please clarify)</p> <p>18 Will the schools also have to make provision for mid-day meal. If yes, who shall bear the cost of the same.</p> <p>19. Due to some unforeseen circumstances if the enrolment is less than 980 in a particular school will the Government guarantee the support for 980 students in such condition?</p>	<p>schools.</p> <p>Refer Para 5.26 of Information Memorandum given at Appendix IV.</p> <p>Shall be specified at RFP stage.</p> <p>Shall be specified at RFP stage.</p> <p>Admission and fee charged to non-government sponsored students would be governed by applicable rules.</p> <p>Refer Para 1.1.1 of RFQ.</p> <p>Refer Para 5.27 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p>
--	--	---	--

16.	<b>General</b>	<p>1. If we want to establish the ARV school through a new society then whether the experience and net worth of our present society, i.e., Vidya Pracharini Sabha would be considered or not.</p> <p>2. In case the net worth of the society falls short of 25.00 crore then the assets of the founder members can be considered or not.</p> <p>3. Whether the valuation of land and building of the society will be considered in evaluating the net worth of the society.</p> <p>4. My mother is retired government high school principal. Is she eligible for pre-qualifications.</p> <p>5. My father has ten years of experience in running government degree college. Can he apply for schools while staying in his current job.</p> <p>6. A society has been running Kasturba Gandhi Avaseeya Balika Vidhyalay (Kasturba Gandhi residential Girl's School) from last 3 years in support Sarva Shiksha Abhiyan (SSA) &amp; also running a Jeeval Vidhya Residential School for poor girls children, having a long experience of school running programme since last 7 years. Is such organization/society, eligible for apply in Pre-Qualifying Stage for RFQ for Rashtriya Aadarsh Vidhyalaya?</p> <p>7. Can we apply for schools as a group of companies. In that</p>	<p>Refer Para 2.2.7 of RFQ.</p> <p>Refer Para 2.2.3 (iii) of RFQ.</p> <p>Refer Para 2.2.3 (iii) of RFQ.</p> <p>Refer Para 2.2.2 of RFQ.</p> <p>Refer Para 2.2.2 of RFQ.</p> <p>Refer Para 2.2.2 of RFQ.</p> <p>Refer Para 2.2.1 (a) of RFQ.</p>
-----	----------------	--	---

		<p>case what would be the criteria for the no. of schools we are eligible for.</p> <p>8. Can we convert an already existing schools into a Rashtriya Adarsh Vidyalaya.</p> <p>9. We have already applied for this scheme under "EOI for setting up Model Schools on PPP mode" along with a D.D. for Rs. 10,000. Would be have to again pay the fee of Rs. 10,000 towards the cost of RFQ document?</p> <p>10. Can we provide some different information in RFQ from the information provide in EOI like change in the name of Authorized representative?</p> <p>11. Would the Recurring Financial Support be provided for the actual no. of students or the 980 students (In case school is able to enrol only say 200 Select Students)?</p> <p>12. Our trust is running 3 educational institutions of these only one is eligible to apply having completed five years of functioning. Do we have to provide other details &amp; certificate from affiliating body for one eligible institution or all the three institutions?</p> <p>13. After duration of support expires would Govt. have absolutely no control over the school except as in case of any other school which has not been set up under this scheme?</p>	<p>Refer Para 5.17 of Information Memorandum given at Appendix IV.</p> <p>Refer Notice Inviting Tender.</p> <p>Yes.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 2.2.2 of RFQ.</p> <p>Refer Information Memorandum given at Appendix IV.</p>
--	--	---	---

		<p>14. What's about existing Pre-primary and Primary school up to Class 1st to 5th? Can it be run in the same campus of Model school with additional infrastructure?</p> <p>15. An existing school can be upgraded in Model school. What is the meaning of the term upgrade? What will be criterion in such cases?</p> <p>16. Those private entities who had earlier responded to the notice inviting Expression of Interest (EoI) have to submit the proposal again in response to new RFQ in order to qualify. However, they need not submit the requisite fee of Rs. 10000 /- along with the fresh proposal. But at the time of submission of EoI, receipt of submission has not been received to us. Now which document to be attached as a token of fees already paid?</p> <p>17. Whether separate applications can be made by associates. If yes, whether information pertaining to associate to be included in RFQ. Whether two different trusts with more than 50% common trustees of governing body can be called as "Associate"?</p> <p>18. Recurring Support shall be available to each school on a half yearly basis in advance against bank guarantee of equivalent amount valid for two years. Whether bank guarantee amount will be for half yearly fees amount or for full year fees amount?</p>	<p>Yes. However, no government support would be available for classes upto 5th.</p> <p>Refer Para 5.1 of Information Memorandum given at Appendix IV.</p> <p>A copy of the demand draft, submitted along with the proposal in response to the EoI, need to be submitted along with the proposal in response to RFQ.</p> <p>Refer Para 2.2.1 and 2.2.7 of RFQ.</p> <p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p>
--	--	--	---

		<p>19. Whether Recurring support will be revised every year?</p> <p>20. Is there any criterion related area of land to be acquired for construction of Model school?</p> <p>21. What is the meaning of Educationally Non Backward area?</p> <p>22. What are exit options for corporates/allottees if they fail to perform and want to exit, penalty if any?</p> <p>23. Is there provision of single window clearance for all the approvals required for setting up schools in the allotted blocks</p> <p>24. Who shall provide the recurring/ academic support to 980 students - Central or State Government?</p> <p>Will it be handed over to the School/Trust directly or through some state agency/department. Also, who shall bear the cost of the transport facility of these select students.</p> <p>25. Can the brand name be used even after the Government stops sponsoring the select Students?</p>	<p>Refer Para 5.6 of Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.1 of Information Memorandum given at Appendix IV.</p> <p>These blocks are listed in Appendix V.</p> <p>Shall be specified at RFP stage.</p> <p>MHRD clearances under the PPP schools will be given by single authority. For other clearances, the normal process will apply.</p> <p>This is a Central Government Scheme.</p> <p>Refer Information Memorandum given at Appendix IV.</p> <p>Refer Para 5.24 of Information Memorandum given at Appendix IV.</p>
--	--	---	---